

## 1) Internship in Marketing Department

### **Job description**

Danfoss has created an opportunity for a dynamic and motivated individual to work as a Marketing Trainee at Danfoss location in Grodzisk Mazowiecki. This is an excellent opportunity for anyone wishing to start a career in marketing. The Marketing Trainee is a key role within the marketing department and will actively contribute to essential administrative support to the team and will encompass on the job training, offering meaningful experiences and responsibilities that contribute to the aims of the organisation as well as ongoing professional development.

The Trainee will play a pivotal role in the smooth running and success of the department – supporting the marketing and lead the relevant projects as well as activities through a variety of marketing tasks.

### **We offer**

The internship will be a unique opportunity to get valuable work experience in one of the world's leading companies within energy-efficient solutions. You will get the chance to develop your skills within Marketing and an internship with Danfoss will provide you with professional sparring and feedback from your personal sponsor. The internship is salaried and we offer lunch.

### **What We Expect From You**

- Preferred to be a student at Bachelor or Master's level in Management
- To be interested in working with many different people in an international environment
- You are open-minded and self-driven and possess a positive attitude
- Strong communication skills in English (written and verbal)
- Available to work 40 hours per week (negotiable) during the summer
- Availability to work in Grodzisk Mazowiecki

<http://www.danfoss.es/career/students-and-graduates/internships/#/>

## 2) Digital transformation internship

### **Domaine de formation :**

Informatique, télécom (Informatique de gestion, Télécoms, Web, Réseaux, )

### **Mission :**

SAVENCIA FROMAGE & DAIRY UK, which is part of GROUPE SAVENCIA SAVEURS & SPECIALITES is looking for a talented individual to support the

business in our digital transformation programme.

To achieve this ambition you will be:

- Implementing the latest generation of online collaboration tools
- Sharing digital knowledge and expertise with users
- Managing projects to build our data and analytics capabilities across the business

**Profil :**

You will be able to demonstrate:

- A can do attitude and hands-on approach to solving problems
- Excellent communication skills
- Autonomy and ability to drive projects on your own
- A good level of written and spoken English
- You will have an IT degree or a combined IT/Business degree

**Niveau d'études :**

Bac +5 et plus - Bac +3 - licence Pro - Bac +2 - BTS/DUT - Bac +4

**Durée :**

6 months

**Rémunération :**

850 €/mois + optional accommodation

**Infos localisation :**

Location: Westbury (Wiltshire, UK) with occasional travel to Hampton, Greater London office.

Accommodation available on site optional.

**Par email :** [nathalie.oneill@savencia-fd.co.uk](mailto:nathalie.oneill@savencia-fd.co.uk)

**Modalités :** Envoyer CV + lettre de motivation

**Contact :** Nathalie O'Neill

### 3) Content Management/Web Design Graduate

RealFoodSource is an online food business, specialising in healthy, organic products. To help us with our growth ambitions, we are looking for a creative, technical graduate with good skills in web development, content management, and some skills in graphic design to join our fast growing team to develop our systems, platform and content. You'll have just finished your degree or be a recent graduate from the last few years looking for a new challenge. This is a 12 month placement and is based in East Lothian.

**Job description**

This project is aimed at developing and strengthening our online reach and capability, specifically in relation to developing our new range of products. If delivered successfully, we will drive up sales which will enable us to grow the business and ensure that our customer base will expand and that all customers, new and existing, can continue to benefit from our high-quality, nutritious products. You'll want to add value from day one and assist in the rapid growth of

our company and in return you'll get the chance to work with some of the latest technologies. You'll be an ambitious team player who is hard working and wanting to work in a fast paced, changing environment. Initially this new role will be a mix of e-commerce, content management, order management, design and digital printing though as the business continues to grow the creative side will grow too.

### **Qualifications**

Web Design / Graphic Design, IT Degree or equivalent

### **Skills / Experience**

#### Essential Skills

You will report directly to the director of the company and you'll have:

- Technical Skills - you will be confident with Apple and Microsoft technology
- Development skills such as HTML, Javascript, CSS, PHP Wordpress, Woocommerce, or similar platforms
- Creative Skills In Online Content Design for print for example banners, labels, newsletters, blog posts, product listings etc.
- Creative Skills in Web Design for graphics, image editing etc. on our e-commerce website
- Familiarity with Design Packages such as Photoshop, Illustrator, Xara, InDesign etc.
- Ability to assist in day to day running of the Commerce Systems and Order Generation
- Ability to work with Spreadsheets

### **Desirable Skills**

Other Skills that Could be Very Helpful for this Role:

- E-commerce experience
- Photography
- Sharepoint and Any Database skills
- Digital Print Experience

<https://www.realfoodsource.com/contact/>

## 4) STAGIAIRE EN ONLINE MARKETING

### **Domaine de formation :**

Communication, Culture (Communication)

### **Mission :**

Tu travailles en étroite coopération et en accord avec le gestionnaire du marché français, avec lequel tu contribueras à développer la présence en ligne de [www.spadreams.fr](http://www.spadreams.fr). Ceci comprend diverses activités de marketing en ligne, de gestion de contenu, d'optimisation des moteurs de recherche et des campagnes d'acquisition de clientèle et de partenaires. De plus, tu participeras à la création et la gestion du contenu sur notre site Web.

### **Profil :**

- Esprit d'équipe, travaille en autonomie, motivation, sens de la communication
- N'a pas peur des nouveaux défis
- Peut apporter des idées novatrices
- À l'aise dans un environnement international
- Aime travailler avec les médias modernes ("digital native")
- Bon niveau en Français à l'écrit et à l'oral
- Connaît la mentalité française et l'Internet en français
- Très bonne connaissance de MS Office
- Peut s'exprimer en anglais et en allemand
- Bonnes connaissances techniques générales

### **Niveau d'études :**

Bac +2 - BTS/DUT

### **Durée :**

4 à 6 mois

### **Rémunération :**

600€/mois net (pas de frais d'agence)

### **Infos localisation :**

Dans le quartier moderne d'Ottensen, en centre ville, à 10 min à pied de la gare d'Altona.

**Par email :** [carriere@spadreams.fr](mailto:carriere@spadreams.fr)

**Modalités :** Envoyez votre CV et lettre de motivation

**Contact :** Cornelia Seliger

## 5) STAGE CHARGÉ DE MARKETING, H/F

### **Domaine de formation :**

Commerce, vente, distribution (Achats, Commerce international, Distribution - Merchandising, E-commerce, Management et strat commerciale, Marketing, Technico-commercial, Vente, négociation, relation clientèle)

### **Mission :**

Vous intervenez sur :

- Support de la communication : rédiger et traduire des textes en français
- Optimisation du contenu web afin d'augmenter la visibilité de notre site internet
- Support des ventes

### **Profil :**

- Vous avez une bonne connaissance des notions de base de marketing et de communication
- Vous souhaitez participer au développement de projets et soutenir des activités opérationnelles
- Vous avez de très bonnes qualités rédactionnelles et une bonne connaissance de l'Allemand et/ou du Français

### **Modalités :**

- Vous êtes polyvalent et souhaitez travailler dans une jeune entreprise à fort potentiel, innovante et dynamique
- Vous avez au moins un bac +3

### **Durée :**

6 mois

### **Rémunération :**

900 €/mois

**Par email :** [alexander.teepe@stonenaturelle.ch](mailto:alexander.teepe@stonenaturelle.ch)

**Modalités :** Envoyez CV + lettre de motivation

**Contact :** Alexander Teepe

## 6) Commerce, vente, distribution (Commerce international, E-commerce, Marketing, Vente, négociation, relation clientèle)

**Mission :** Asiamed est le leader Européen sur le marché des produits médicaux et de médecine alternative. Pour accompagner notre forte croissance, nous recherchons un/e assistant/e commercial pour la région Espagne.

Directement rattaché au manager vente et au sein d'une équipe internationale, vous intervenez sur :

- Mise en place d'actions commerciales.
- Réception, traitement et suivi des commandes.
- Fidélisation des clients.
- Marché Espagne, mais aussi France et Angleterre.

### **Profil :**

- vous êtes bilingue français & espagnol.
- expérience commerciale: un plus.
- capacité à travailler dans un environnement international.

### **Niveau d'études :**

Bac +5 et plus - Bac +3 - licence Pro - Bac +4

### **Durée :**

6 mois à partir du 1er août 2017 (12 mois sont aussi possible)

### **Rémunération :**

860 Euro net par mois pour les stages obligatoires

### **Infos localisation :**

Emplacement du bureau : 3 minutes de la station de métro Pullach, qui est à 20 minutes du centre-ville de Munich

**Contacto:** m.schneider@asiamed.com